



Catapult  
QMS™

# STREAMLINE

## Your Global Operations



with  
**CATAPULT INTERNATIONAL**

Catapult International offers both corporations and forwarders/NVOCC's enhanced technology that manages air and ocean contracts, develops private label quoting tools and rate engines, and builds freight auditing programs. While many companies have their own ocean contracts, they will find rates by thumbing through stacks of paper. Most offices waste valuable personnel time by calling into another location to look up rates, causing the customer to wait, wait, and wait for a quote.

Catapult International consolidates the contracts, providing a one-stop-shop to access online and user friendly features. All offices can view rates based on any origin/destination combination. Rates will be shown on a password protected website that will sort carrier rates by cost or transit time. Assessorial charges can be split out to see what makes up the final rate. Some of the major functionality includes:

- Assessorial Charges Look-Up Tools
- Carrier Optimization
- Cost Calculations
- Customizable Fields
- Customizable Functionality
- Customizable Reporting
- Data Import/Export
- Database Warehousing
- FMC Tariff Compliance
- Freight Forwarding Management
- Multi-Currency Conversion
- Office/Location Sortable by Quotes
- Password/Access Level by Employee
- Quote Management
- Rate Query/History Tools
- Tariff Publishing

Catapult International, Inc.  
P: +1 913.871.6006  
F: +1 913.273.0035  
jdaniel@intlquote.com  
www.gocatapult.com



## QUOTING AND BOOKING TOOLS

- Delivers quotes to customer via email, fax, or PDF formats
- View quotes previously delivered to customer as “all-in” or broken down by each assessorial
- Automatically book quotes out of “Quote History” screen if customer accepts quote at a later date
- Customers can print or deliver quote in same modes as Quote History Tool
- Set expiration dates and manage quotes based upon Time Stamp Dating

## CLIENT CUSTOMIZATION

- Private label website (your company logo)
- Optional customer access to quotes, booking
- Customized quoting, booking, and reporting templates available
- Assign operations/sales employee access levels and manage what quotes are viewable per employee
- Customers can book their quote automatically by creating an “Online SLI” that delivers to the appropriate internal operations personnel
- Profit margins are login specific, which can be raised or lowered on a broad scope or drilled down by lane, carrier, etc. for each customer

## SECURITY

- Security levels are in place covering every aspect of our rate programs to limit company liability
- Customers sign into a secure website to retrieve their own rates based upon the shipment information entered
- Control security based upon levels assigned by the controller of the company
  - Limit visibility of rates to each Account Representative’s accounts only
  - Limit ocean rate contracts to departments such as Ocean Export, Ocean Import, Air Export, Air Import, etc.
- Security features in place to control who has access to profit margin adjustments

## CONTRACT RATE MANAGEMENT

- Format each and every air and ocean rate
- Keep all rates updated - integrate with steamship lines to produce up-to-date rate increases/decreases
- Publish rate filing to the Federal Maritime Commission
- Ability to see both historical rates and future rate changes

All online features are linked to reports to show who is viewing information, what information is being viewed, booking to quote ratios, lane, country, carrier ratios, etc. Virtually any report can be created and customized to your specifications.

In addition to the online features, Catapult will manage your ocean contracts. Catapult’s EDI feeds from the carriers automatically notate any changes ahead of time, so your operations will know what increases are ahead and can quote in confidence accordingly.

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